

County of Marquette
Sawyer International Airport
Request for Proposals-
Runway Deicing/Anti-icing Solid Compound

The County of Marquette, Sawyer International Airport (SAW), seeks bids from qualified vendors to provide solid deicing/anti-icing compound, Sodium Formate/Acetate Blend for runways and taxiways in accordance with the specifications listed below. Proposals must be submitted no later than **September 23rd, 2020**. Proponents shall submit the documents under this Request for Proposal (RFP) by mail or in person in a sealed envelope, which identifies the proponent and states **“Sawyer International Airport Runway Deicing/Anti-icing Solid Compound”** on the outside of the envelope. Proposals must be delivered to: Airport Services Center, 125 G Avenue, Gwinn, Michigan 49841. Proposals will be publicly opened and read aloud at the date, time, and place mentioned above.

PRE-PROPOSAL MEETING

There will be no pre-proposal meeting for this project.

SCHEDULE OF EVENTS

August 31st, 2021 RFP issued to Vendors
September 9th, 2021 Questions from Vendors due (written only)
September 16th, 2021 Addendum issued (If required)
September 23rd, 2021 DUE DATE FOR RFQ

(by 10:00am EST; Bid Opening Immediately After)

Responses received after the deadline cannot be considered and if mailed, will be returned unopened. The County is not responsible for delays occasioned by the US Postal Service, the internal mail delivery system of the county, or any other delivery method employed by the Vendor.

METHOD OF SUBMITTAL: By mail or delivered in person.

September 23rd, 2021 Opening of Bids. September 23rd, 2021 10:00am EST

PROPOSAL SCOPE

Sawyer International Airport is issuing this Invitation for Bid for solid deicing/anti-icing compound, Sodium Formate/Acetate Blend.

Sawyer International Airport intends to make a single award as a result of this RFP.

TECHNICAL PROVISIONS

The County of Marquette/ Sawyer International Airport is seeking bids from qualified vendors to provide solid deicing/anti-icing compound, Sodium Formate/Acetate Blend, for runways and taxiways in accordance with the specifications, on an as needed basis.

1. AMS 1431 certified solid airfield deicer
Composition: 70-80% Formate and 20-30% Acetate
Granule Size: 2.0 – 5.6mm (#10 – #3.5 sieve)
Bulk Density: 53 lbs/ft³ to 56 lbs/ft³
pH (15% solution): 9 – 10.5
Packaging: • 1,000 lb. Sacks (1,000kg sacks not accepted)
2. Additional requirements prior to the award:
 - a. The product shall be minimum 70% Formate and a minimum of 20% Acetate.
 - b. The vendor shall provide a copy of independent laboratory certification of the product to AMS 1431 - certification shall be submitted with vendors bid.
 - c. The product shall be Granular in shape.
 - d. The Product Must Be Tinted Blue.
 - e. The vendor shall provide a comprehensive technical bulletin covering at minimum the Product's environmental impact, Material Safety Data Sheets (MSDS), handling, storage and application guidelines.
 - f. One (1) year storage stability test must be complete and conform to 3.2.4 of AMS 1431.

OR EQUAL

NOTE TO VENDORS: Bids are requested from Direct Manufacturers or Stocking Distributors because product quantities per order placed under this contract may vary and orders must be delivered within seventy-two (72) hours after order is placed by the authorized SAW Individuals.

A Direct Manufacturer is defined as an organization operating a factory on its premises that produces the product and its primary component. A Stocking Distributor is defined as a company that distributes the product from inventory or stock.

The point of contact for this RFP is:

Megan Murray, Assistant Airport Manager
Sawyer International Airport
Airport Services Center
125 G Avenue
Gwinn, Michigan 49841
Telephone: 906.346.3308 Extension 3131
Mobile 906.364.0939
Facsimile: 906.346.3309
mmurray@mqtco.org

Price must be firm for sixty (60) days.

PAYMENT TO CONTRACTOR

Payment will be made within 30 days after delivery of solid deicing/anti-icing compound. The cost must include delivery.

The County of Marquette will award the bid to the firm having a combination of price, value, and ability to provide the most advantageous value to the County. The County reserves the right to reject any and all proposals and to wave irregularities in the proposals.

PROPOSAL FORM

Sawyer International Airport

Runway Deicing/Anti-icing Compound

Description	Qty	Unit of Measure	Unit Cost	Total	Lead Time
Sodium Formate/Acetate Blend AMS 1431 Certified 1000 lb. Sack Tinted Blue	Up to 30	1,000lb sacks			

Proponent Name:

Company Name:

Address:

Telephone:

Fax:

Date of Bid:

AUTHORIZED SIGNATURE AND TITLE

LUMP SUM AMOUNT FOR BID

\$ _____

Written Amount:

_____ dollars

Proponent Name:

Proponents must acknowledge by signature, receipt of addenda if issued.

(ADDENDUM TO CONTRACT: CONTRACTORS, listing County of Marquette insurance requirements are part of the RFP and do not need to be recorded on proposal form)

Addendum No. 1 _____

Addendum No. 2 _____