

County of Marquette  
Sawyer International Airport  
Request for Proposals-  
Runway Deicing/Anti-icing Liquid Compound

The County of Marquette, Sawyer International Airport (SAW), seeks bids from qualified vendors to provide liquid deicing/anti-icing compound, Potassium Acetate Blend for runways and taxiways in accordance with the specifications listed below. Proposals must be submitted no later than **January 28<sup>th</sup>, 2022 at 10:00am**. Proponents shall submit the documents under this Request for Proposal (RFP) by mail or in person in a sealed envelope, which identifies the proponent and states “**Sawyer International Airport Runway Deicing/Anti-icing Liquid Compound**” on the outside of the envelope. Proposals must be delivered to: Airport Services Center, 125 G Avenue, Gwinn, Michigan 49841. Proposals will be publicly opened and read aloud at the date, time, and place mentioned above.

PRE-PROPOSAL MEETING

There will be no pre-proposal meeting for this project.

SCHEDULE OF EVENTS

January 7 <sup>th</sup> , 2022	RFP issued to Vendors
January 14 <sup>th</sup> , 2022	Questions from Vendors due (written only)
January 19 <sup>th</sup> , 2022	Addendum issued (If required) This will be posted on the airport and County of Marquette’s websites.
January 28 <sup>th</sup> , 2022	DUE DATE FOR RFQ

(by 10:00am EST; Bid Opening Immediately After)

Responses received after the deadline cannot be considered and if mailed, will be returned unopened. The County is not responsible for delays occasioned by the US Postal Service, the internal mail delivery system of the county, or any other delivery method employed by the Vendor.

METHOD OF SUBMITTAL: By mail or delivered in person.

January 28<sup>th</sup>, 2022      Opening of Bids. 10:10am EST

PROPOSAL SCOPE

Sawyer International Airport is issuing this Invitation for Bid for liquid deicing/anti-icing compound, Potassium Acetate Blend.

Sawyer International Airport intends to make a single award as a result of this RFP.

TECHNICAL PROVISIONS

The County of Marquette/ Sawyer International Airport is seeking bids from qualified vendors to provide liquid deicing/anti-icing compound, Potassium Acetate Blend, for runways and taxiways in accordance with the specifications, on an as needed basis.

1. AMS 1435 certified liquid airfield deicer  
Composition: 50% Potassium Acetate and 50% Water and <1% Corrosion Inhibitors

Relative Density: 1.28  
pH: 10.5-11.5  
Packaging: 4,400 gal. bulk load

2. Additional requirements prior to the award:
  - a. The product shall be minimum 50% Potassium Acetate, 50% Water, and <1% Corrosion inhibitors
  - b. The vendor shall provide a copy of independent laboratory certification of the product to AMS 1431 - certification shall be submitted with vendors bid.
  - c. The Product Must Be Tinted Blue or Green.
  - d. The Product must be in a liquid, pre-mixed form.
  - e. The vendor shall provide a comprehensive technical bulletin covering at minimum the Product's environmental impact, Material Safety Data Sheets (MSDS), handling, storage and application guidelines.
  - f. One (1) year storage stability test must be complete and conform to 3.2.4 of AMS 1435.

## **OR EQUAL**

The point of contact for this RFP is:

Megan Murray, Assistant Airport Manager  
Sawyer International Airport  
Airport Services Center  
125 G Avenue  
Gwinn, Michigan 49841  
Telephone: 906.346.3308 Extension 3131  
Mobile 906.364.0939  
Facsimile: 906.346.3309  
[mmurray@mqtco.org](mailto:mmurray@mqtco.org)

Price must be firm for sixty (60) days.

## **PAYMENT TO CONTRACTOR**

- a. Payment will be made within 30 days after delivery of liquid deicing/anti-icing compound. The cost must include delivery fees.

The County of Marquette will award the bid to the firm having a combination of price, value, and ability to provide the most advantageous value to the County. The County reserves the right to reject any and all proposals and to wave irregularities in the proposals.

PROPOSAL FORM

Sawyer International Airport

Runway Deicing/Anti-icing Compound

Description	Qty	Unit of Measure	Unit Cost	Total	Lead Time
Potassium Acetate/Water Blend AMS 1435 Certified 4400 lb. bulk load tinted blue or green	4,400	Gallons			

Proponent Name:

---

Company Name:

---

Address:

---

Telephone:

Fax:

Date of Bid:

---

AUTHORIZED SIGNATURE AND TITLE

---

LUMP SUM AMOUNT FOR BID

\$ \_\_\_\_\_

Written Amount:

\_\_\_\_\_ dollars

Proponent Name:

---

Proponents must acknowledge by signature, receipt of addenda if issued.

*(ADDENDUM TO CONTRACT: CONTRACTORS, listing County of Marquette insurance requirements are part of the RFP and do not need to be recorded on proposal form)*

Addendum No. 1 \_\_\_\_\_

Addendum No. 2 \_\_\_\_\_