

County of Marquette
Sawyer International Airport
Request for Proposals-
Runway Deicing/Anti-icing Liquid Compound

The County of Marquette, Sawyer International Airport (SAW), seeks bids from qualified vendors to provide liquid deicing/anti-icing compound, Potassium Acetate Blend for runways and taxiways in accordance with the specifications listed below. Proposals must be submitted no later than **January 31st, 2023 at 10:00am**. Proponents shall submit the documents under this Request for Proposal (RFP) by mail or in person in a sealed envelope, which identifies the proponent and states “**Sawyer International Airport Runway Deicing/Anti-icing Liquid Compound**” on the outside of the envelope. Proposals must be delivered to: Airport Services Center, 125 G Avenue, Gwinn, Michigan 49841. Proposals will be publicly opened and read aloud at the date, time, and place mentioned above.

PRE-PROPOSAL MEETING

There will be no pre-proposal meeting for this project.

SCHEDULE OF EVENTS

- | | |
|---------------------------------|---|
| January 17 th , 2023 | RFP issued to Vendors |
| January 23 rd , 2023 | Questions from Vendors due (written only) |
| January 25 th , 2023 | Addendum issued (If required) |
| January 31 st , 2023 | DUE DATE FOR RFQ |

(by 10:00am EST; Bid Opening Immediately After)

Responses received after the deadline cannot be considered and if mailed, will be returned unopened. The County is not responsible for delays occasioned by the US Postal Service, the internal mail delivery system of the county, or any other delivery method employed by the Vendor.

METHOD OF SUBMITTAL: By mail or delivered in person.

- | | |
|---------------------------------|------------------------------|
| January 31 st , 2023 | Opening of Bids. 10:00am EST |
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TECHNICAL PROVISIONS

The County of Marquette/ Sawyer International Airport is seeking bids from qualified vendors to provide liquid deicing/anti-icing compound, Potassium Acetate Blend, for runways and taxiways in accordance with the specifications, on an as needed basis.

1. AMS 1435 certified liquid airfield deicer
Composition: 50% Potassium Acetate and 50% Water and <1% Corrosion Inhibitors
Relative Density: 1.28
pH: 10.5-11.5
Packaging: 4,400 gal. bulk load
2. Additional requirements prior to the award:

- a. The product shall be minimum 50% Potassium Acetate, 50% Water, and <1% Corrosion inhibitors
 - b. The vendor shall provide a copy of independent laboratory certification of the product to AMS 1431 - certification shall be submitted with vendors bid.
 - c. The Product Must Be Tinted Blue or Green.
 - d. The Product must be in a liquid, pre-mixed form.
 - e. The vendor shall provide a comprehensive technical bulletin covering at minimum the Product's environmental impact, Material Safety Data Sheets (MSDS), handling, storage and application guidelines.
 - f. One (1) year storage stability test must be complete and conform to 3.2.4 of AMS 1435.
3. The County of Marquette/Sawyer International Airport is requiring that the bid submitted for this purchase is accepted for 60 days after bid award.

OR EQUAL

The point of contact for this RFP is:

Megan Murray, Assistant Airport Manager
Sawyer International Airport
Airport Services Center
125 G Avenue
Gwinn, Michigan 49841
Telephone: 906.346.3308 Extension 3131
Facsimile: 906.346.3309
mmurray@mqtco.org

Price must be firm for sixty (60) days.

PAYMENT TO CONTRACTOR

- a. Payment will be made within 30 days after delivery of liquid deicing/anti-icing compound. The cost must include delivery fees.

The County of Marquette will award the bid to the firm having a combination of price, value, and ability to provide the most advantageous value to the County. The County reserves the right to reject any and all proposals and to wave irregularities in the proposals.

PROPOSAL FORM

Sawyer International Airport

Runway Deicing/Anti-icing Compound

Description	Qty	Unit of Measure	Unit Cost	Total	Lead Time
Potassium Acetate/Water Blend AMS 1435 Certified 4400 lb. bulk load tinted blue or green	4,400	Gallons			

Proponent Name:

Company Name:

Address:

Telephone:

Fax:

Date of Bid:

AUTHORIZED SIGNATURE AND TITLE

LUMP SUM AMOUNT FOR BID

\$ _____

Written Amount:

_____ dollars

Proponent Name:

Proponents must acknowledge by signature, receipt of addenda if issued.

(ADDENDUM TO CONTRACT: CONTRACTORS, listing County of Marquette insurance requirements are part of the RFP and do not need to be recorded on proposal form)

Addendum No. 1 _____

Addendum No. 2 _____

CARES ACT REQUIREMENTS

Runway Deicing/Anti-icing Liquid/Solid Compound

The County of Marquette, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that for any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for award.

Additionally, purchase of this equipment will be funded by the Federal Aviation Administration (FAA) Airport Improvement Program (AIP)/CARES Act Grant to the Airport, requiring compliance with all applicable federal, state, and local laws. Successful bidders must comply with all FAA/CARES Act requirements, including but not limited to:

- Buy American Preference
(Title 49 USC § 50101)
- Debarment and Suspension
(2 CFR part 180 (Subpart C). 2 CFR part 1200, DOT Order 4200.5)
- Disadvantaged Business Enterprise
(49 CFR part 26)
- Trade Restriction Certification
(49 USC § 50104, 49 CFR part 30)
- Procurement of Recovered Materials
(2 CFR § 200.322, 40 CFR part 247, Solid Waste Disposal Act)

CERTIFICATION OF OFFEROR/BIDDER REGARDING DEBARMENT (Where Bid/Proposal Equals or Exceeds \$25,000)

By submitting a bid/proposal under this solicitation, the bidder or offeror certifies that neither it nor its principals are presently debarred or suspended by any Federal department or agency from participation in this transaction.

CERTIFICATION OF LOWER TIER CONTRACTORS REGARDING DEBARMENT

The successful bidder, by administering each lower tier subcontract that exceeds \$25,000 as a “covered transaction”, must verify each lower tier participant of a “covered transaction” under the project is not presently debarred or otherwise disqualified from participation in this federally assisted project. The successful bidder will accomplish this by:

1. Checking the System for Award Management at website: <http://www.sam.gov>.
2. Collecting a certification statement similar to the Certification of Offerer /Bidder Regarding Debarment, above.

3. Inserting a clause or condition in the covered transaction with the lower tier contract.

If the Federal Aviation Administration later determines that a lower tier participant failed to disclose to a higher tier participant that it was excluded or disqualified at the time it entered the covered transaction, the FAA may pursue any available remedies, including suspension and debarment of the non-compliant participant.

Certificate of Buy American Compliance for Manufactured Products

As a matter of bid responsiveness, the bidder or offeror must complete, sign, date, and submit this certification statement with their proposal. The bidder or offeror must indicate how they intend to comply with 49 USC § 50101 by selecting one on the following certification statements. These statements are mutually exclusive. Bidder must select one or the other (not both) by inserting a checkmark (✓) or the letter “X”.

- Bidder or offeror hereby certifies that it will comply with 49 USC § 50101 by:
- a) Only installing steel and manufactured products produced in the United States;
 - b) Installing manufactured products for which the Federal Aviation Administration (FAA) has issued a waiver as indicated by inclusion on the current FAA Nationwide Buy American Waivers Issued listing; or
 - c) Installing products listed as an Excepted Article, Material or Supply in Federal Acquisition Regulation Subpart 25.108.

By selecting this certification statement, the bidder or offeror agrees:

1. To provide to the Owner evidence that documents the source and origin of the steel and manufactured product.
2. To faithfully comply with providing U.S. domestic product.
3. To furnish U.S. domestic product for any waiver request that the FAA rejects
4. To refrain from seeking a waiver request after establishment of the contract, unless extenuating circumstances emerge that the FAA determines justified.

- The bidder or offeror hereby certifies it cannot comply with the 100 percent Buy American Preferences of 49 USC § 50101(a) but may qualify for either a Type 3 or Type 4 waiver under 49 USC § 50101(b). By selecting this certification statement, the apparent bidder or offeror with the apparent low bid agrees:

1. To submit to the Owner within 15 calendar days of the bid opening, a formal waiver request and required documentation that supports the type of waiver being requested.
2. That failure to submit the required documentation within the specified timeframe is cause for a non-responsive determination may result in rejection of the proposal.
3. To faithfully comply with providing U.S. domestic products at or above the approved U.S. domestic content percentage as approved by the FAA.
4. To refrain from seeking a waiver request after establishment of the contract, unless extenuating circumstances emerge that the FAA determines justified.

Required Documentation

Type 3 Waiver – The cost of the item components and subcomponents produced in the United States is more than 60 percent of the cost of all components and subcomponents of the “item”. The required documentation for a Type 3 waiver is:

- a) Listing of all product components and subcomponents that are not comprised of 100 percent U.S. domestic content (Excludes products listed on the FAA Nationwide Buy American Waivers Issued listing and products excluded by Federal Acquisition Regulation Subpart 25.108; products of unknown origin must be considered as non-domestic products in their entirety).
- b) Cost of non-domestic components and subcomponents, excluding labor costs associated with final assembly at place of manufacture.

- c) Percentage of non-domestic component and subcomponent cost as compared to total “item” component and subcomponent costs, excluding labor costs associated with final assembly at place of manufacture.

Type 4 Waiver – Total cost of project using U.S. domestic source product exceeds the total project cost using non-domestic product by 25 percent. The required documentation for a Type 4 of waiver is:

- a) Detailed cost information for total project using U.S. domestic product
- b) Detailed cost information for total project using non-domestic product

False Statements: Per 49 USC § 47126, this certification concerns a matter within the jurisdiction of the Federal Aviation Administration and the making of a false, fictitious or fraudulent certification may render the maker subject to prosecution under Title 18, United States Code.

Date

Signature

Company Name

Title

CERTIFICATION OF BIDDER REGARDING TAX DELINQUENCY AND FELONY CONVICTIONS

The BIDDER must complete the following two certification statements. The BIDDER must indicate its current status as it relates to tax delinquency and felony conviction by inserting a checkmark (☐) or the letter "X" in the space following the applicable response. The BIDDER agrees that, if awarded a contract resulting from this solicitation, it will incorporate this provision for certification in all lower tier subcontracts.

- 1) The BIDDER represents that it is not a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting tax liability. _____
- 2) The BIDDER represents that it is not a corporation that was convicted of a criminal violation under any Federal law within the preceding 24 months.

Note: If a BIDDER responds in the affirmative to either of the above representations, the BIDDER is ineligible to receive an award unless the SPONSOR has received notification from the agency suspension and debarment official (SDO) that the SDO has considered suspension or debarment and determined that further action is not required to protect the Government's interests. The BIDDER therefore must provide information to the SPONSOR about its tax liability or conviction to the SPONSOR, who will then notify the FAA Airports District Office, which will then notify the agency's SDO to facilitate completion of the required considerations before award decisions are made.

Term Definitions

Felony conviction: Felony conviction means a conviction within the preceding twenty-four (24) months of a felony criminal violation under any Federal law and includes conviction of an offense defined in a section of the U.S. code that specifically classifies the offense as a felony and conviction of an offense that is classified as a felony under 18 U.S.C. § 3559.

Tax Delinquency: A tax delinquency is any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted, or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

Date

Signature

TRADE RESTRICTION CERTIFICATION

The BIDDER must complete the following certification statements. The BIDDER agrees that, if awarded a contract resulting from this solicitation, it will incorporate this provision for certification in all lower tier subcontracts. By submission of an offer, the Offeror certifies that with respect to this solicitation and any resultant contract, the Offeror –

- 1) is not owned or controlled by one or more citizens of a foreign country included in the list of countries that discriminate against U.S. firms as published by the Office of the United States Trade Representative (USTR);
- 2) has not knowingly entered into any contract or subcontract for this project with a person that is a citizen or national of a foreign country included on the list of countries that discriminate against U.S. firms as published by the USTR; and
- 3) has not entered into any subcontract for any product to be used on the Federal project that is produced in a foreign country included on the list of countries that discriminate against U.S. firms published by the USTR.

This certification concerns a matter within the jurisdiction of an agency of the United States of America and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution under Title 18 USC Section 1001.

The Offeror/Contractor must provide immediate written notice to the Owner if the Offeror/Contractor learns that its certification or that of a subcontractor was erroneous when submitted or has become erroneous by reason of changed circumstances. The Contractor must require subcontractors provide immediate written notice to the Contractor if at any time it learns that its certification was erroneous by reason of changed circumstances.

Unless the restrictions of this clause are waived by the Secretary of Transportation in accordance with 49 CFR 30.17, no contract shall be awarded to an Offeror or subcontractor:

- 1) who is owned or controlled by one or more citizens or nationals of a foreign country included on the list of countries that discriminate against U.S. firms published by the USTR or
- 2) whose subcontractors are owned or controlled by one or more citizens or nationals of a foreign country on such USTR list or
- 3) who incorporates in the public works project any product of a foreign country on such USTR list. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by this provision. The knowledge and information of a contractor is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

The Offeror agrees that, if awarded a contract resulting from this solicitation, it will incorporate this provision for certification without modification in all lower tier subcontracts. The Contractor may rely on the certification of a prospective subcontractor that it is not a firm from a foreign country included on the list of countries that discriminate against U.S.

TRADE RESTRICTION CERTIFICATION cont.

firms as published by USTR, unless the Offeror has knowledge that the certification is erroneous.

This certification is a material representation of fact upon which reliance was placed when making an award. If it is later determined that the Contractor or subcontractor knowingly rendered an erroneous certification, the Federal Aviation Administration (FAA) may direct through the Owner cancellation of the contract or subcontract for default at no cost to the Owner or the FAA.

Date _____ Signature _____

Company Name _____ Title _____